Discourse markers

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referring
- in accordance with
- in conformity with
- following
- per
- in line with
- bearing in mind
- considering

stating the aim
- in order to
- so as to
- with a view to

clarifying what you want to say
- in other words
- that is to say
- strictly speaking
- (to be precise)
- to put it another way

adding ideas & meaning
- and
- also
- what's more
- in addition
- additionally
- furthermore
- likewise
- besides
- not to say
- as well as

specifying what you want to say
- namely
- viz
- specially
- i.e.
- that is to say

emphasising one example
- in particular
- particularly

emphasising a similarity
- likewise
- similarly

He signed the contract, she did likewise

giving examples
- e.g.
- for example
- for instance
- such as
- to name but a few
- to name but one
- including
- (informal) say

London, Paris, Berlin to name but a few

Let's take any writer, say (= for example) Dickens...

building contrast - expressing a contradiction
- but
- however
- on the one hand
- on the other hand
- in contrast
- on the contrary
- while
- yet
- still
- although
  - + clause
  - *Although there is a crisis we have increased sales*
- in spite (of the fact that)
  - + noun phrase
  - *In spite of the crisis we have increased sales*
- despite
  - + noun phrase
  - *Despite the crisis we have increased sales*
- nevertheless
  - in spite of sth that you have just mentioned
  - *We were hit by the crisis nevertheless we have increased sales*
- nonetheless
- conversely
  - *All ambulances are white vehicles*
  - *Conversely, not all white vehicles are ambulances*

proving your point
- because
- since
- as
- indeed
- in fact
- obviously

qualifying a statement
- or at any rate
- or even
- or at least

drawing a conclusion - giving a result
- in conclusion
- so
- therefore
- as a result
- hence
- thus
- consequently
- accordingly
- to put it in a nutshell